
School Zone Speed Detection System Summary – Follow Up

Alutmint Inc. – Agreed to reduce the initial contract term to one year and has provided an updated contract to reflect this change.

If terminated before the end of the one-year term, must give a 60-day notice and pay a \$1,500 per month per enforcement system fee for each month remaining in the contract term.

Rekor - Five, one-year contracts, must give a 60-day notice to cancel auto renewal. There is not any early cancellation fee mentioned in the contract. I'm following up on that to be sure.

The benefit of piggybacking off the Calvert County contract is to get the cost savings. It also helps Rekor to be able to move through their process with minimal administrative work and legal consideration. That leg work was done by Calvert County.

We will not be sharing any revenues with Calvert County or any other agencies.

RedSpeed MD – They will only reduce the terms of the contract to 3 years initial and then renew to a 2-year contract after that.

Early termination in writing at least 90 days prior to end of term and will pay a fee not to exceed \$30,000.00. Mario advised the estimated fee is \$1,600.00 per month per enforcement system for each month left in the contract term.

This project was started because of concerns about the speed and volume of traffic that travels up and down Maple Avenue. This area is seeing a high volume of traffic and is not and safe area to conduct a traffic stop.

BPD preforms daily traffic enforcement and patrol checks of this area, and has deployed the speed trailer to assist in slowing the rate of speed down. It was discussed that maybe we need to look into a more permanent deterrent to supplement our efforts.

The above three companies submitted proposals for their speed detection systems and all three companies are comparable in the products they have to offer.

The possibility of Chase Six Boulevard being completed sooner rather than later has presented another possible solution to the traffic issue. Depending on what traffic control devices the State puts in, and where Chase Six Boulevard comes out on Maple Avenue, this will have a positive impact on the amount of traffic on Maple Avenue, and the speed that traffic can travel.

At this time, it is recommended to that the Town stay abreast of the pending construction and not make a final decision on deploying a speed detection system until the State has issued it final construction plans for the Chase Six, Maple Ave, Campus Dr area.

For future reference, all three companies that submitted proposals are comparable in the services and products they offer. If I were to rate them in order of choice, I would go with Rekor, then Alutmint Inc., and then RedSpeed Maryland. This choice is based on cost, responsiveness, and outside agency feedback. Also, red light cameras may prove to be a better deterrent and add an additional layer of safety to this area and other problem areas around Town.