



January 25, 2017

Town of Boonsboro
Megan Clark
21 North Main St
Boonsboro, MD 21713

Dear Megan,

On behalf of Apple Valley Waste, I am pleased to submit our contract renewal request at our year 3 proposal rate of \$129,749 per year.

We are also pleased to offer bulk collection services twice a year (spring and fall) as we have done for you in the past at a flat rate of \$995 in the Fall and \$995 in the Spring.

We take pride in providing superior customer service and our employees are dedicated to serving our customers needs.

Apple Valley Waste provides a warm and friendly customer service department and a user friendly web site for our customers. As a local and privately owned company, we believe no one else in the industry will value the opportunity to service your needs as much as we will. We do not just view you as another customer, but as part of our family. We look forward to continuing our valuable relationship.

If you have any questions about our renewal please contact me at 304-261-5276

Sincerely,

Michael Brennan

Vice President
Apple Valley Waste Services
362 W. Burr Blvd
Kearneysville WV 25430
www.applevalleywaste.com

